

## Dennis Hale Farm Bill

For each of the practices listed below, in the LEFT column, circle the ONE number that best reflects how frequently you performed the practice BEFORE your participation in the 2002 Marketing Programs. Then, in the RIGHT column, circle the ONE number that you think best reflects how frequently you performed the practice AFTER your participation in the 2002 Marketing Programs.

Never 1	Seldom 2	Sometimes 3	Practice Level BEFORE 2002 Programming					Practice Level AFTER 2002 Programming							
			1	2	3	4	5	1	2	3	4	5			
<u>Methods</u>															
Utilize marketing options in Farm Bill						1	2	3	4	5	1	2	3	4	5
Follow a value added herd health program						1	2	3	4	5	1	2	3	4	5
Use alternative marketing strategies						1	2	3	4	5	1	2	3	4	5
Use new technologies to aid in marketing decisions						1	2	3	4	5	1	2	3	4	5
Utilize marketing strategies with wildlife enterprises						1	2	3	4	5	1	2	3	4	5
Use alternative crops as marketing options						1	2	3	4	5	1	2	3	4	5
Use retained ownership to reduce risks in cattle operation						1	2	3	4	5	1	2	3	4	5
Utilize hay marketing options						1	2	3	4	5	1	2	3	4	5
Adjust pen design to reduce livestock discounts						1	2	3	4	5	1	2	3	4	5
Utilize computer to improve efficiency and trace marketing						1	2	3	4	5	1	2	3	4	5
Use livestock selection techniques to increase marketability						1	2	3	4	5	1	2	3	4	5
Include marketing options in finance management plans						1	2	3	4	5	1	2	3	4	5

At any of the programs in 2002, was there any information we failed to cover?

What other programs in crop and livestock marketing would you like to see?

Did you realize an economic gain from the practices you adopted in 2002? Yes \_\_\_\_\_ No \_\_\_\_\_ Unsure at this time \_\_\_\_\_

Any other comments?